**INSURANCE COMPANIES**

Equitable Life Assurance Society of the U.S.
(Tame of Insurance Company)

Are mortgage loans made directly through company's own agency or a correspondent? Direct and

through R. G. Hamilton and Co.
(Fame of Local Mortgage Loan Manager or Correspondent)

<table>
<thead>
<tr>
<th>Clayton B. Turner</th>
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<tbody>
<tr>
<td>(Officer)</td>
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</table>

1. **Is company actively lending on local real estate?** Yes; for this community $500,000

2. **Local lending terms for loans other than FHA:**

<table>
<thead>
<tr>
<th>LOAN PLANS</th>
<th>PERCENTUAL</th>
<th>INTEREST RATE</th>
<th>FREQUENCY</th>
<th>AMORTIZATION PERIOD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Usual</td>
<td>60</td>
<td>5</td>
<td>Monthly</td>
<td>130 mos.</td>
</tr>
<tr>
<td>Other</td>
<td>60</td>
<td>5</td>
<td>Monthly</td>
<td>177 mos.</td>
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   a. Loan plans: Usual 60 % 5% 130 mos. Monthly
   b. Other 60 % 5% 177 mos. Monthly

   b. What commission is charged? None
   c. Exclusive of "2-b," what are "other loan costs" to borrower on a $5,000 loan? $40 to $50
   d. Are direct reduction loans made? Yes

3. **What are major differences between the lending terms and policies of today and 1929 with respect to the items in question "2"?**

   One percent lower rate today.

4. **FHA Loans:**

   a. Are Title II loans being made? No; Amount to date .... $ __________
   b. Are Title II loans being purchased? No; Amount to date .... $ __________
   c. For what maximum percentage of appraisal? __%; d. For what maximum period? __

5. **LOCAL MORTGAGE ACCOUNT - include Title II:**

   a. **Total all mortgages on properties located in this city & suburbs** ...... $215,800
   b. **Total residential* mortgages - this city and suburbs** ...... $Not available

6. **LOCAL MORTGAGES MADE OR PURCHASED - include Title II:**

   a. **Total all mortgages made or purchased on properties located in this city and suburbs** (1936) 1 $75,000 (1936 9 Months) $ __________
   b. **Total residential* mortgages made or purchased - this city and suburbs** (1936) 1 $2,400

7. **Total residential* mortgages purchased - this city and suburbs since 1-1-36** ...

   $ None

8. Are purchased residential* mortgages in question "7" included in "6-b"?

9. **Amount of residential* mortgages on properties in this city and suburbs recast in 1933 and 9 months of 1933** (Not included in 6-b) Est. $20,000