9. MORTGAGE ACCOUNT - include Title II:
   a. Total all mortgages owned by institution
      ____________________________  913  $ 1,619,606.57
   b. Total home* mortgages on properties located in this city and suburbs
      ____________________________  395  $ 637,155.00
   c. If any home* mortgages are owned elsewhere, please indicate approximate number amount
      ____________________________  447  $ 873,626.00

10. MORTGAGES MADE - include Title II:
   a. Total all mortgages made during
      1936  172  $ 362,280.00
      1937  219  $ 599,612.00
      1937 (9 Months)  206  $ 499,188.00
      ____________________________
   b. Total home* mortgages made in this city and suburbs during
      1936  106  $ 135,991.00
      1937  93  $ 194,281.00
      1937 (9 Months)  72  $ 156,897.00
      ____________________________
   c. If any home* mortgages were made elsewhere during 1936 and 1937 please indicate number and amount
      1936  66  $ 133,580.00
      1937  112  $ 310,888.00
      1937 (9 Months)  118  $ 290,474.00
      ____________________________

11. Amount of home* mortgages recast in this city and suburbs during
   a. Are these included in 10-b?  __Yea___

12. When does your fiscal year end?  Dec. 31
   a. At close of last fiscal year what was the amount of accrued interest as a percentage of total mortgage account?  _____
   b. What was the percentage for the previous fiscal year?  _____

13. REAL ESTATE ACTIVITY
   REAL ESTATE OWNED - excluding Office Building:
   a. Total all properties owned by institution
      ____________________________  47  $ 241,529.07
   b. Total home* properties owned in this city and suburbs
      ____________________________  9  $ 39,942.08
   c. If any home* properties are owned elsewhere, please indicate approximate number and amount
      ____________________________  25  $ 94,246.26

14. Estimate additional home* properties in this city and suburbs which will probably be acquired next 12 months by foreclosure or otherwise
    ____________________________  None  $  None

15. Home* properties located in this city and suburbs which were sold during
    a. 1936
       ____________________________  82  $ 151,552.19
       ____________________________  62  $ 170,303.48
       ____________________________  18  $ 66,439.47

16. Usual terms of sale:
    a. Down payment 10 %; b. Interest rate on balance 7 %; c. Amortization required ___% per ___; d. Are taxes and insurance collected monthly? ___; e. What percentage of sales are made on purchase or land contracts? ___%; f. What percentage of equity is required before deed is given? 20 %; g. Usual down payment on contracts? 10 %

17. To what extent are properties reconditioned after acquisition? To make them salable.

18. What percentage of dwelling units are occupied? (Exclude those held open for sale) 100%

19. What has been your most successful method of disposing of acquired real estate?

* A home is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.