9. **MORTGAGE ACCOUNT - include Title II:**
   a. Total all mortgages owned by institution
      1425 $ 2,748,098.29
   b. Total home* mortgages on properties located in this city and suburbs
      1011 $ 1,962,787.98
   c. If any home* mortgages are owned elsewhere, please indicate approximate number amount
      314 $ 785,310.31

10. **MORTGAGES MADE - include Title II:**
   a. Total all mortgages made during 1936
      (Not available)
      (1936-12 Months)
      (1937-6 Months)
      (1938-6 Months)
   b. Total home* mortgages made in this city and suburbs during
      1936
      1937
      1938-6 Months
      1938-9 Months
   c. If any home* mortgages were made elsewhere during 1935, 1936 and 1937, please indicate number and amount
      1936
      1937
      1938-6 Months
      1938-9 Months

11. **Amount of home* mortgages recast in this city and suburbs during**
   a. Are these included in 10-b? Yes (yes - no)

12. When does your fiscal year end? December 31st
   a. At close of last fiscal year what was the amount of accrued interest as a percentage of total mortgage account? ________%
   b. What was the percentage for the previous fiscal year? ________%

13. **REAL ESTATE ACTIVITY**

14. **REAL ESTATE OWNED - excluding Office Building:**
   a. Total all properties owned by institution
      98 $ 698,008.39
   b. Total home* properties owned in this city and suburbs
      81 $ 295,213.20
   c. If any home* properties are owned elsewhere, please indicate approximate number and amount
      8 $ 69,042.64

15. **Home* properties located in this city and suburbs which were sold during**
   a. (1936)
   b. (1937)
   c. (1938-6 Months)
   d. (1938-9 Months)

16. **Usual terms of sale:**
   a. Down payment 10 %; b. Interest rate on balance 7.2 %; c. Amortization required per _______; d. Are taxes and insurance collected monthly? Yes; e. What percentage of sales are made on purchase or land contracts? 14 %; f. What percentage of equity is required before deed is given? 10 %; g. Usual down payment on contracts? 8 %

17. To what extent are properties reconditioned after acquisition? Necessary repairs, painting and redecorating.

18. What percentage of dwelling units are occupied? (Exclude those held open for sale) 100 %

19. What has been your most successful method of disposing of acquired real estate?
   Local realtors supplied with lists of R.E. for sale, Association's own advertising and personal contacts.

* A home is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.