10. Total residential* mortgages on properties in this city and suburbs purchased since 1-1-36
   NUMBER AMOUNT

11. Total residential* mortgages on properties in this city and suburbs sold since 1-1-36
   NUMBER AMOUNT

12. Does ques. "9-b" include mortgages in ques."10"? , "11"?

13. Amount of residential* mortgages on properties in this city and suburbs recast in 1937 and 9 months of 1938
   NUMBER AMOUNT

14. At close of last fiscal year, what was the amount of accrued interest as a percentage of total mortgage account? __%  
   What was the percentage for the previous fiscal year? __%  

REAL ESTATE ACTIVITY

15. REAL ESTATE OWNED - excluding Office Building:
   NO. OF
   PARCELS BOOK VALUE

16. Estimate additional residential* properties in this city and suburbs which will probably be acquired next 12 months by foreclosure or otherwise
   NUMBER $  

17. Residential* properties located in this city and suburbs which were sold during
   (1936) (1937) (1938(9 Months))
   NUMBER $  

   c. Amortization required ___% per ___; d. Are taxes and insurance collected monthly? ___;
   e. What percentage of sales are made on purchase or land contracts? ___%;
   f. What percentage of equity is required before deed is given? ___%;
   g. What is the usual down payment on contract sales? ___% 

19. To what extent are properties reconditioned after acquisition?

20. What percentage of dwelling units are occupied? (Exclude those held open for sale) 100%  

21. What has been your most successful method of disposing of acquired real estate?