10. Total residential* mortgages on properties in this city and suburbs purchased since 1-1-38  
   Number: None  
   Amount: $  

11. Total residential* mortgages on properties in this city and suburbs sold since 1-1-38  
   Number: None  
   Amount: $  

12. Does ques. "9-b" include mortgages in ques. "10"? __  "11"?  

13. Amount of residential* mortgages on properties in this city and suburbs recast in 1937 and 9 months of 1938  
   Number: None  
   Amount: $  

14. At close of last fiscal year, what was the amount of accrued interest as a percentage of total mortgage account? __%  
   What was the percentage for the previous fiscal year? __%  

REAL ESTATE ACTIVITY  

15. REAL ESTATE OWNED - excluding Office Building:  
   a. Total all properties owned by institution  
      NO. OF PARCELS: None  
      BOOK VALUE: $  
   b. Total residential* properties owned in this city and suburbs  
      NO. OF PARCELS: None  
      BOOK VALUE: $  
   c. If any residential* properties are owned elsewhere, please indicate approximate number and amount  
      NO. OF PARCELS: None  
      BOOK VALUE: $  

16. Estimate additional residential* properties in this city and suburbs which will probably be acquired next 12 months by foreclosure or otherwise  
   NUMBER: 2  
   AMOUNT: $ 7500.  

17. Residential* properties located in this city and suburbs which were sold during (1937) (1937 and 9 Months)  
   NO. OF PARCELS: None  
   BOOK VALUE: $  

18. Usual terms of sale:  
   a. Down payment ____%; b. Interest rate on balance ____%;  
   c. Amortization required ____% per ____; d. Are taxes and insurance collected monthly? ____; e. What percentage of sales are made on purchase or land contracts? ____%; f. What percentage of equity is required before deed is given? ____%; g. What is the usual down payment on contract sales? ____%  

19. To what extent are properties reconditioned after acquisition?  

20. What percentage of dwelling units are occupied? (Exclude those held open for sale) ____%  

21. What has been your most successful method of disposing of acquired real estate?  

*Residential property is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.