10. Total residential* mortgages on properties in this
city and suburbs purchased since 1-1-38

11. Total residential* mortgages on properties in this
city and suburbs sold since 1-1-38

12. Does ques. "9-b" include mortgages in ques."10"? "11"?

13. Amount of residential* mortgages on properties in this
city and suburbs recast in 1937 and 9 months of 1938

14. At close of last fiscal year, what was the amount of
accrued interest as a percentage of total mortgage account? %
What was the percentage for the previous fiscal year? %

REAL ESTATE ACTIVITY

15. REAL ESTATE OWNED - excluding Office Building:

a. Total all properties owned by institution

b. Total residential* properties owned in this city and suburbs

c. If any residential* properties are owned elsewhere,
please indicate approximate number and amount

16. Estimate additional residential* properties in this city
and suburbs which will probably be acquired next 12
months by foreclosure or otherwise

17. Residential* properties located in this city
and suburbs which were sold during

c. Amortization required ___% per ___; d. Are taxes and insurance collected
monthly? ___; e. What percentage of sales are made on purchase or land
contracts? ___%; f. What percentage of equity is required before deed is
given? ___%; g. What is the usual down payment on contract sales? ___%

19. To what extent are properties reconditioned after acquisition?

20. What percentage of dwelling units are occupied? (Exclude those held open for sale) ___%

21. What has been your most successful method of disposing of acquired real estate?

*Residential property is defined as a 1-4 family dwelling or a combination business
property and dwelling for not more than four families.