INSURANCE COMPANIES (and other mortgage lending institutions not covered in Forms 4 and 5)

West Coast Life Insurance Company
(Name of Company)

San Francisco, California
(Home Office Address)

(Person Interviewed)

MORTGAGE ACTIVITY in San Jose and Santa Clara Cities.

1. Is the company lending on real estate? Yes

2. Ratio of loan to appraisal: 60%

3. Is the appraisal cash market or liberal? Cash Market

4. What rate (or rates) of interest is charged: On residential loans: 6 - 7%

5. What are the loan periods? 5 years

6. Is a commission charged? No. If so, who pays it? Give amount of commission, if any, and other loan costs to borrower:

Only actual expenses charged.

7. Amount of present mortgage account in this area:
   Residential loans: No. 9. Amount $53,000
   Other loans: No. 9. Amount $160,000

8. Is the company making F.H.A. loans? Not in this territory.

9. If so, to what extent in dollar volume? $None

Will the company make F.H.A. Title II loans up to the maximum 80% of appraised value?

Will loans be made for the maximum 20-year term?

10. Residential loans made in 1934: No. Amount $None
    1935: No. 4. Amount $22,000
    1936: No. 4. Amount $24,600
    1937: (6 mos.) $6,500

11. What amount of total residential loans made in 1936 represented refinancing of mortgages formerly held by this company? $None

12. Does the company make direct reduction loans? Describe any other loan plans:

REAL ESTATE OWNED in San Jose and Santa Clara.

13. Residential real estate owned: No. of Parcels: 1. Book Value $12,000
    Other real estate owned: No. of Parcels: None. Book Value: $None

14. Estimated additional residential real estate to be acquired in 1937: $None
    Estimated additional other real estate to be acquired in 1937: $None

15. Residential real estate sales 1935: No. of Parcels: None. Value $None
    1935: No. of Parcels: None. Value $None
    1936: No. of Parcels: None. Value $None
    1937: (6 mos.) None

(Over)