As of 12-31-36, what was the amount of accrued interest as a percentage of total local mortgage account?

Previous year?

**LOCAL REAL ESTATE ACTIVITY**

11. LOCAL REAL ESTATE OWNED:
   a. Total *all* properties owned - *this city and suburbs*  
   b. Total *residential* properties owned - *this city and suburbs*  

12. Estimate additional *local residential* properties in this *city and suburbs* which probably will be acquired next 12 months by foreclosure or otherwise  

13. *Local residential* properties located in this *city and suburbs* which were sold during  
   *1935*  
   *1936*  
   *1937* *(8 Months)*  

14. Usual terms of sale:  
   a. Down payment %;  
   b. Interest rate on balance %;  
   c. Amortization required % per ;  
   d. Are taxes and insurance collected monthly? %;  
   e. What percentage of sales are made on purchase or land contracts? %;  
   f. What percentage of equity is required before deed is given? %;  
   g. What is the usual down payment on contract sales? %

15. To what extent are properties reconditioned after acquisition?  

16. What percentage of dwelling units are occupied? *(Exclude those held open for sale)* %

17. Describe company's method of handling acquired real estate, explaining any particularly successful sales campaign.

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*Residential property is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.*