9. MORTGAGE ACCOUNT - include Title II:
   a. Total all mortgages owned by institution  
   b. Total home* mortgages on properties located in this city and suburbs  
   c. If any home* mortgages are owned elsewhere, please indicate approximate number and amount

10. MORTGAGES MADE - include Title II:
   a. Total all mortgages made during  
   b. Total home* mortgages made in this city and suburbs during  
   c. If any home* mortgages were made elsewhere during 1935, 1936 and 1937, please indicate number and amount

11. Amount of home* mortgages recast in this city and suburbs during  
   a. Are these included in 10-b?  

12. When does your fiscal year end?  

13. REAL ESTATE OWNED - excluding Office Building:
   a. Total all properties owned by institution  
   b. Total home* properties owned in this city and suburbs  
   c. If any home* properties are owned elsewhere, please indicate approximate number and amount

14. Estimate additional home* properties in this city and suburbs which will probably be acquired next 12 months by foreclosure or otherwise  

15. Home* properties located in this city and suburbs which were sold during  

16. Usual terms of sale:
   a. Down payment 20%:  
   b. Interest rate on balance 7.2%:  
   c. Amortization required per year:  
   d. Are taxes and insurance collected monthly?  
   e. What percentage of sales are made on purchase or land contracts?  
   f. What percentage of equity is required before deed is given? 20%:  
   g. Usual down payment on contracts? 20%:  

17. To what extent are properties reconditioned after acquisition?  

18. What percentage of dwelling units are occupied? (Exclude those held open for sale) 

19. What has been your most successful method of disposing of acquired real estate?  

Selling through brokers.

* A home is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.