9. MORTGAGE ACCOUNT - include Title II:
   a. Total all mortgages owned by institution
      
   b. Total home* mortgages on properties
      located in this city and suburbs
      
   c. If any home* mortgages are owned elsewhere,
      please indicate approximate number amount
      
10. MORTGAGES MADE - include Title II:
    a. Total all mortgages made during
       (1935 (1936 (1937 (8 Months)
       
    b. Total home* mortgages made in this
       city and suburbs during
       (1935 (1936 (1937 (8 Months)
       
    c. If any home* mortgages were made elsewhere during 1935, 1936
       and 1937, please indicate number and amount
       (1935 (1936 (1937 (8 Months)
       
    Amount of home* mortgages recast in this city and suburbs during
    (1935 (1936 (1937 (8 Months)
    
11. Amount of home* mortgages recast in this city and suburbs during
    
12. When does your fiscal year end? December 31st.
    a. At close of last fiscal year what was the amount of accrued
       interest as a percentage of total mortgage account?
       
    b. What was the percentage for the previous fiscal year?
       
REAL ESTATE ACTIVITY

13. REAL ESTATE OWNED - excluding Office Building:
    a. Total all properties owned by institution
    b. Total home* properties owned in this city and suburbs
    c. If any home* properties are owned elsewhere,
       please indicate approximate number and amount

14. Estimate additional home* properties in this city
    and suburbs which will probably be acquired
    next 12 months by foreclosure or otherwise
    
15. Home* properties located in this city and suburbs
    which were sold during
    (1935 (1936 (1937 (8 Months)
    
16. Usual terms of sale:
    a. Down payment 20 %; b. Interest rate on balance 7.2 %;
       c. Amortization required per year; d. Are taxes and insurance collected
       monthly? No; e. What percentage of sales are made on purchase or land
       contracts? 10 %; f. What percentage of equity is required before deed is
       given? 20 %; g. Usual down payment on contracts? 20 %

17. To what extent are properties reconditioned after acquisition? Fully

18. What percentage of dwelling units are occupied? (Exclude those held open for sale) 100 %

19. What has been your most successful method of disposing of acquired real estate?

Selling through brokers.

* A home is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.