9. MORTGAGE ACCOUNT - include Title II:

a. Total all mortgages owned by institution

b. Total home* mortgages on properties located in this city and suburbs

If any home* mortgages are owned elsewhere, please indicate approximate number amount

10. MORTGAGES MADE - include Title II:

a. Total all mortgages made during

b. Total home* mortgages made in this city and suburbs during

If any home* mortgages were made elsewhere during 1935, 1936 and 1937, please indicate number and amount

11. Amount of home* mortgages recast in this city and suburbs during

a. Are these included in 10-b? Yes

12. When does your fiscal year end? Dec. 31

a. At close of last fiscal year what was the amount of accrued interest as a percentage of total mortgage account?

b. What was the percentage for the previous fiscal year?

REAL ESTATE ACTIVITY

13. REAL ESTATE OWNED - excluding Office Building:

a. Total all properties owned by institution

b. Total home* properties owned in this city and suburbs

If any home* properties are owned elsewhere, please indicate approximate number and amount

14. Estimate additional home* properties in this city and suburbs which will probably be acquired next 12 months by foreclosure or otherwise

15. Home* properties located in this city and suburbs which were sold during

16. Usual terms of sale:

a. Down payment 10-2%; b. Interest rate on balance 7-2%; c. Amortization required per year; d. Are taxes and insurance collected monthly? Yes; e. What percentage of sales are made on purchase or land contracts? %; f. What percentage of equity is required before deed is given? %; g. Usual down payment on contracts? %

17. To what extent are properties reconditioned after acquisition? Very little.

18. What percentage of dwelling units are occupied? (Exclude those held open for sale) 100 %

19. What has been your most successful method of disposing of acquired real estate?

Personal contact with prospective buyers.

A home is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.