MORTGAGE ACCOUNT - include Title II:

9. Total all mortgages owned by institution 200 300,000

b. Total home* mortgages on properties located in this city and suburbs 150 230,000

c. If any home* mortgages are owned elsewhere, please indicate approximate number amount 50 70,000

10. MORTGAGES MADE - include Title II:

a. Total all mortgages made during (1935 Estimated 22 50,000 (1936 36 75,000 (1937 (8 Months) 46 104,300

b. Total home* mortgages made in this city and suburbs during (1935 Estimated 19 42,000 (1936 51 88,100 (1937 (8 Months) 40 92,100

c. If any home* mortgages were made elsewhere during 1935, 1936 and 1937, please indicate number and amount (1935 Estimated 8 7,000 (1936 Estimated 6 9,400 (1937 (8 Months) 8 11,700

11. Amount of home* mortgages recast in this city and suburbs during (1935 No record - 0 (1936 No record - 0 (1937 (8 Months) 8 10,800

a. Are these included in 10-b? Yes

(yes - no)

12. When does your fiscal year end? Dec. 31

a. At close of last fiscal year what was the amount of accrued interest as a percentage of total mortgage account? 3

b. What was the percentage for the previous fiscal year? 3

REAL ESTATE ACTIVITY

13. REAL ESTATE OWNED - excluding Office Building:

a. Total all properties owned by institution 10 32,000

b. Total home* properties owned in this city and suburbs 5 16,000

c. If any home* properties are owned elsewhere, please indicate approximate number and amount 5 17,000

14. Estimate additional home* properties in this city and suburbs which will probably be acquired next 12 months by foreclosure or otherwise 3 8,000

15. Home* properties located in this city and suburbs which were sold during (1935 None - (1936 3 7,000 (1937 (8 Months) 7 16,000

16. Usual terms of sale:

a. Down payment 10-2%; b. Interest rate on balance 7-2%; c. Amortization required per year; d. Are taxes and insurance collected monthly? yes; e. What percentage of sales are made on purchase or land contracts? 3; f. What percentage of equity is required before deed is given? 3; g. Usual down payment on contracts? 3

17. To what extent are properties reconditioned after acquisition? Very little

18. What percentage of dwelling units are occupied? (Exclude those held open for sale) 100 3

19. What has been your most successful method of disposing of acquired real estate?

Personal contact with prospective buyers.

* A home is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.