9. MORTGAGE ACCOUNT - include Title II:
   a. Total all mortgages owned by institution
      
   b. Total home* mortgages on properties
      located in this city and suburbs
      
   c. If any home* mortgages are owned elsewhere,
      please indicate approximate number amount
      
10. MORTGAGES MADE - include Title II:
    a. Total all mortgages made during
       1935 1936 1937 (8 Months)
       
    b. Total home* mortgages made in this
       city and suburbs during
       
    c. If any home* mortgages were made else-
       where during 1935, 1936 and 1937, please
       indicate number and amount
      
11. Amount of home* mortgages recast in this
    city and suburbs during
      
12. When does your fiscal year end? December 31, 1937
    a. At close of last fiscal year what was the amount of accrued
       interest as a percentage of total mortgage account? 0.23 %
    b. What was the percentage for the previous fiscal year? 0.02 %

13. REAL ESTATE ACTIVITY

14. Estimate additional home* properties in this city
    and suburbs which will probably be acquired
    next 12 months by foreclosure or otherwise
    
15. Home* properties located in this city and suburbs
    which were sold during
      
16. Usual terms of sale:
    a. Down payment 20 %; b. Interest rate on balance 6% ; c. Amortization required 10 %
      per year; d. Are taxes and insurance collected monthly? No ; e. What percentage
      of sales are made on purchase or land contracts? 50 %; f. What percentage of equity
      is required before deed is given? 20 %; g. Usual down payment on contracts? 10 %

17. To what extent are properties reconditioned after acquisition? Paint and repair.

18. What percentage of dwelling units are occupied? (Exclude those held open for sale) 100 %

19. What has been your most successful method of disposing of acquired real estate?

   Listing and selling the real estate through real estate brokers.

   * A home is defined as a 1-4 family dwelling or a combination
    business property and dwelling for not more than four families.