9. MORTGAGE ACCOUNT - include Title II:
   a. Total all mortgages owned by institution .......................... 2142 $ 6,369,331
   b. Total home* mortgages on properties located in this city and suburbs .......................... 105 $ 142,640
   c. If any home* mortgages are owned elsewhere, please indicate approximate number amount .......................... 2005 $ 3,766,881

10. MORTGAGES MADE - include Title II:
    a. Total all mortgages made during .......................... (1935 1936 1937 8 Months) 146 $ 246,363
        429 $ 1,691,252 225 $ 730,459
    b. Total home* mortgages made in this city and suburbs during .......................... (1935 1936 1937 8 Months) 10 $ 103,140 17 $ 39,887
    c. If any home* mortgages were made elsewhere during 1935, 1936 and 1937, please indicate number and amount .......................... (1937 8 Months) 130 $ 246,363 398 $ 1,688,092 206 $ 690,762

11. Amount of home* mortgages recast in this city and suburbs during .......................... 11 $ 3,360 10 $ 22,747 1 $ 2,400
   a. Are these included in 10-b? Yes (yes - no)

12. When does your fiscal year end? Dec. 31st
    a. At close of last fiscal year what was the amount of accrued interest as a percentage of total mortgage account? .......No record% 
    b. What was the percentage for the previous fiscal year? .......No record%

REAL ESTATE ACTIVITY

13. REAL ESTATE OWNED - excluding Office Building:
    a. Total all properties owned by institution .......................... 87 $ 876,662
    b. Total home* properties owned in this city and suburbs .......................... None $ None
    c. If any home* properties are owned elsewhere, please indicate approximate number and amount .......................... 42 $ 149,794

14. Estimate additional home* properties in this city and suburbs which will probably be acquired next 12 months by foreclosure or otherwise .......................... None $ None

15. Home* properties located in this city and suburbs which were sold during .......................... (1935 1936 1937 8 Months) None $ None

16. Usual terms of sale:
    a. Down payment 20 %; b. Interest rate on balance 7.2%; c. Amortization required 10 % per year; d. Are taxes and insurance collected monthly? some; e. What percentage of sales are made on purchase or land contracts? 75%; f. What percentage of equity is required before deed is given? 20 %; g. Usual down payment on contracts? 10 %

17. To what extent are properties reconditioned after acquisition? See interview

18. What percentage of dwelling units are occupied? (Exclude those held open for sale) 100 %

19. What has been your most successful method of disposing of acquired real estate?
    Direct sales and through brokers.

* A home is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.