9. MORTGAGE ACCOUNT - include Title II:
   a. Total all mortgages owned by institution __________________________ 9/1/37 127 $474,000
   b. Total home* mortgages on properties located in this city and suburbs __________________________ 81 $212,000
   c. If any home* mortgages are owned elsewhere, please indicate approximate number and amount __________________________ 29 $76,000

10. MORTGAGES MADE - include Title II:
   a. Total all mortgages made during __________________________ (1935 11 $83,000
   (1936 24 111,300
   (1937 (6 Months) 22 102,000
   b. Total home* mortgages made in this city and suburbs during __________________________ (1935 6 $20,000
   (1936 13 $36,000
   (1937 (6 Months) 13 $32,000
   c. If any home* mortgages were made elsewhere during 1935, 1936 and 1937, please indicate number and amount __________________________ (1935 1 $4,900
   (1936 1 $8,000
   (1937 (6 Months) 1 $25,000

11. Amount of home* mortgages recast in this city and suburbs during __________________________ (1935 9 $9,350
   (1936 None
   (1937 1 $4,600
   a. Are these included in 10-b? __Yes __No

12. When does your fiscal year end? __December 31st
   a. At close of last fiscal year what was the amount of accrued interest as a percentage of total mortgage account? __________________________
   b. What was the percentage for the previous fiscal year? __________________________

REAL ESTATE ACTIVITY

13. REAL ESTATE OWNED - excluding Office Building:
   a. Total all properties owned by institution __________________________ 11 $75,295
   b. Total home* properties owned in this city and suburbs __________________________ 2 $14,837
   c. If any home* properties are owned elsewhere, please indicate approximate number and amount __________________________ 1 $1,980

14. Estimate additional home* properties in this city and suburbs which will probably be acquired next 12 months by foreclosure or otherwise __________________________ 2 $5,000

15. Home* properties located in this city and suburbs which were sold during __________________________ (1935 2 $6,000
    (1936 6 $10,850
    (1937 (6 Months) 3 $11,600

16. Usual terms of sale:
   a. Down payment __%. b. Interest rate on balance __%. c. Amortization required ___.
   d. Are taxes and insurance collected monthly? __No. e. What percentage of sales are made on purchase or land contracts? ___. f. What percentage of equity is required before deed is given? ___. g. Usual down payment on contracts? ___.

17. To what extent are properties reconditioned after acquisition? __Put in good condition.

18. What percentage of dwelling units are occupied? (Exclude those held open for sale). __All occupied

19. What has been your most successful method of disposing of acquired real estate? __Through brokers.

* A home is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.