10. Total residential* mortgages on properties in this city and suburbs purchased since 1-1-36 .................................................. None $ 

11. Total residential* mortgages on properties in this city and suburbs sold since 1-1-36 .................................................. None $ 

12. Does ques. "9-b" include mortgages in ques."10"? __ ; "11"? __ 

13. Amount of residential* mortgages on properties in this city and suburbs recast in 1936 and 6 months of 1937 ............... 61 $ 141,889 

14. At close of last fiscal year, what was the amount of accrued interest as a percentage of total mortgage account? __ % Not available. 
What was the percentage for the previous fiscal year? __ % __ 

REAL ESTATE ACTIVITY

15. REAL ESTATE OWNED - excluding Office Building: 

| NO. OF | BOOK VALUE |
| PARCELS | |
| a. Total all properties owned by institution | None $ |
| b. Total residential* properties owned in this city and suburbs | None $ |
| c. If any residential* properties are owned elsewhere, please indicate approximate number and amount | By San Jose and Santa Clara Branches - None |

16. Estimate additional residential* properties in this city and suburbs which will probably be acquired next 12 months by foreclosure or otherwise ................................................. None $ 

17. Residential* properties located in this city and suburbs which were sold during .......... 1935 12 $ 10,200 1936 6 $ 10,484 1937 (Months) 1 $ 1,675 

18. Usual terms of sale: 
   a. Down payment __ 10 %; b. Interest rate on balance ___ 6 %; 
   c. Amortization required ___ % per ___; d. Are taxes and insurance collected monthly? No; e. What percentage of sales are made on purchase or land contracts? None%; f. What percentage of equity is required before deed is given? ___ %; g. What is the usual down payment on contract sales? ___ % 

19. To what extent are properties reconditioned after acquisition? See 21. 

20. What percentage of dwelling units are occupied? (Exclude those held open for sale) ___ % 

21. What has been your most successful method of disposing of acquired real estate? Sales of residential real estate are handled through the Capital Company, an affiliate of the Bank of America. 

*Residential property is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.