10. Total residential* mortgages on properties in this city and suburbs purchased since 1-1-36
   (34)  
   NUMBER  AMOUNT
   None $  

11. Total residential* mortgages on properties in this city and suburbs sold since 1-1-36
   (34)  
   NUMBER  AMOUNT
   None $  

12. Does ques. "9-b" include mortgages in ques."10"? __ "11"? __

13. Amount of residential* mortgages on properties in this city and suburbs reconstituted in 1936 and months of 1937
   4 $ 8,000

14. At close of last fiscal year, what was the amount of accrued interest as a percentage of total mortgage account? Not available.
   What was the percentage for the previous fiscal year? __ %

**REAL ESTATE ACTIVITY**

15. REAL ESTATE OWNED - excluding Office Building:
   a. Total all properties owned by institution 6 $ 44,800
   b. Total residential* properties owned in this city and suburbs 1 $ 2,800
   c. If any residential* properties are owned elsewhere, please indicate approximate number and amount See San Francisco Report.

16. Estimate additional residential* properties in this city and suburbs which will probably be acquired next 12 months by foreclosure or otherwise
   None $  

17. Residential* properties located in this city and suburbs which were sold during
   (1935 None $  
   (1936 None $  
   (1937 None $  

18. Usual terms of sale: a. Down payment __ %; b. Interest rate on balance __ %; c. Amortization required __ $ per __ ; d. Are taxes and insurance collected monthly? __; e. What percentage of sales are made on purchase or land contracts? __ %; f. What percentage of equity is required before deed is given? __ %; g. What is the usual down payment on contract sales? __ %

19. To what extent are properties reconditioned after acquisition? Very limited amount.

20. What percentage of dwelling units are occupied? (Exclude those held open for sale) __ %

21. What has been your most successful method of disposing of acquired real estate? Sale through brokers.

*Residential property is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.