10. Total residential* mortgages on properties in this city and suburbs purchased since 1-1-36
   NUMBER  AMOUNT
   None  $ -

11. Total residential* mortgages on properties in this city and suburbs sold since 1-1-36
   NUMBER  AMOUNT
   None  $ -

12. Does ques. "a-b" include mortgages in ques."10"? __ "11"? __

13. Amount of residential* mortgages on properties in this city and suburbs recast in 1936 and months of 1937
   NUMBER  AMOUNT
   1  $ 8,000

14. At close of last fiscal year, what was the amount of accrued interest as a percentage of total mortgage account? Not available.

   What was the percentage for the previous fiscal year? __% __%

REAL ESTATE ACTIVITY

15. REAL ESTATE OWNED - excluding Office Building:
   a. Total all properties owned by institution
   NUMBER  PARCELS  BOOK VALUE
     $ 44,800
   b. Total residential* properties owned in this city and suburbs
   NUMBER  PARCELS  BOOK VALUE
     $ 2,800
   c. If any residential* properties are owned elsewhere, please indicate approximate number and amount
      See San Francisco Report.

16. Estimate additional residential* properties in this city and suburbs which will probably be acquired next 12 months by foreclosure or otherwise
   NUMBER
   None

17. Residential* properties located in this city and suburbs which were sold during
   (1935)  (1936)  (1937 (Months))
   NUMBER  NUMBER  NUMBER
   None  $ -  $ -

18. Usual terms of sale: a. Down payment __%; b. Interest rate on balance __%; c. Amortization required __% per __; d. Are taxes and insurance collected monthly? __; e. What percentage of sales are made on purchase or land contracts? __%; f. What percentage of equity is required before deed is given? __%; g. What is the usual down payment on contract sales? __%

19. To what extent are properties reconditioned after acquisition? Very limited amount.

20. What percentage of dwelling units are occupied? (Exclude those held open for sale) __%

21. What has been your most successful method of disposing of acquired real estate? Sale through brokers.

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*Residential property is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.