INSURANCE COMPANIES (and other mortgage lending institutions not covered in Forms 4 and 5)

JANISIHK TOOLS WILLIAMS CORPORATION

(Home Office Address)

Leo L. O'Brien
(Person Interviewed)

MORTGAGE ACTIVITY in San Francisco

1. Is the Company lending on real estate? Yes
2. Ratio of loan to appraised value: 66-2/3 %
3. Is the appraisal cash market or liberal? Cash market
4. What rate (or rates) of interest is charged? 6.0
5. What are the loan periods? 10 to 20 years
6. Is a commission charged? Yes If so, who pays it? Borrower
7. Amount of present mortgage account in this area:
   Residential Loans: No. 1,936 Amount $ 9,026,800.00
   Other Loans: No. 160 Amount $ 8,626,200.00
8. Is the company making F.H.A. loans? Yes
9. If so, to what extent in dollar volume? unlimited
   Will the company make F.H.A. Title II loans up to the maximum 80% of appraised value? Yes
   Will loans be made for the maximum 20-year term? Yes
10. Residential loans made in 1934: No. record Amount $ 1,361,000.00
    1935: No. 172 Amount $ 1,118,000.00
    First 3 mos. 1937: No. 172 Amount $ 1,118,000.00
11. What amount of total residential loans made in 1936 represented refinancing of mortgages formerly held by this company? $ 678,634.60
12. Does the company make direct reduction loans? Yes
13. Residential real estate owned: No. of Parcels 16 Book Value $ 74,500.00
    Other real estate owned: ...... No. of Parcels 1 Book Value $ 786,000.00
14. Estimated additional residential real estate to be acquired in 1936: $ 1,000,000.00
    Estimated additional other real estate to be acquired in 1936: None
15. Residential real estate sales 1935: No. of Parcels Value $ No record
    1936: No. of Parcels 19 Value $ 133,300.00
    Other real estate sales 1935: No. of Parcels Value $ No record
    1936: No. of Parcels 1 Value $ 17,500.00