INSURANCE COMPANIES (and other mortgage lending institutions not covered in Forms 4 and 5)

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**MORTGAGE ACTIVITY in San Francisco**

1. **Is the Company lending on real estate?**
2. **Ratio of loan to appraisal:** 45-9/3 %
3. **Is the appraisal cash market or liberal?** Liberal
4. **What rate (or rates) of interest is charged?** 7 - 8 %
5. **What are the loan periods?** 10 to 20 years
6. **Is a commission charged?** Yes, who pays it? Borrower

Give amount of commission, if any, and other loan costs to borrower:

**1% commission - Title Insurance and recording fees.**

7. **Amount of present mortgage account in this area:**
   - Residential Loans: No. 136 Amount $ 9,026,600.00
   - Other Loans: No. 160 Amount $ 8,569,800.00

8. **Is the company making F.H.A. loans?**
9. **If so, to what extent in dollar volume?** Unlimited
   - Will the company make F.H.A. Title II loans up to the maximum 80% of appraised value? Yes
   - Will loans be made for the maximum 20-year term? Yes

10. **Residential loans made in 1934:** No. record Amount $ __
    1935: No. record Amount $ __
    1936: No. record Amount $ 1,361,000.00
    **First three months, 1937:** No. 175 Amount $ 1,118,000.00

11. **What amount of total residential loans made in 1935 represented refinancing of mortgages formerly held by this company?** $ 676,643.60

12. **Does the company make direct reduction loans?** Yes
    **Describe any other loan plans:** See interview.

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**REAL ESTATE OWNED**

13. Residential real estate owned: No. of Parcels 8 Book Value $ 74,600.00
    Other real estate owned: .... No. of Parcels 1 Book Value $ 786,000.00

14. **Estimated additional residential real estate to be acquired in 1936?** $ 20,000.00
    **Estimated additional other real estate to be acquired in 1936?** None

15. **Residential real estate sales 1935:** No. of Parcels Value $ No record
    1936: No. of Parcels 19 Value $ 133,300.00
    **Other real estate sales**
    1935: No. of Parcels Value $ No record
    1936: No. of Parcels 1 Value $ 17,500.00

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(Over)