INSURANCE COMPANIES (and other mortgage lending institutions not covered in Forms 4 and 5)

PACIFIC MUTUAL LIFE INSURANCE CO.
(Name of Company)

Los Angeles, California
(Home Office Address)

Lloyd L. Curtis
(Person Interviewed)

Manager Mortgage Loan Dept.,
San Francisco Office
>Title

MORTGAGE ACTIVITY in San Francisco.

1. Is the company lending on real estate? Yes
2. Ratio of loan to appraisal: 50 %
3. Is the appraisal cash market or liberal? Liberal
4. What rate (or rates) of interest is charged: 4% to 6 %
5. What are the loan periods? 3 to 20 years
6. Is a commission charged? No If so, who pays it? Give amount of commission, if any, and other loan costs to borrower:

Borrower pays only the actual title cost and a tax search charge of $2.00 per year for the loan term, regardless of size of loan or number of parcels.

7. Amount of present mortgage account in this area:
   Residential loans: No. Amount $16,918.
   Other loans: No. Amount $...

8. Is the company making F.H.A. loans? No
9. If so, to what extent in dollar volume? $...
   Will the company make F.H.A. Title II loans up to the maximum 80% of appraised value? Yes
   Will loans be made for the maximum 20-year term? Yes

10. Residential loans made in 1934 1935 1936
    First 3 months 1937: None

11. What amount of total residential loans made in 1936 represented refinancing of mortgages formerly held by this company? $...
12. Does the company make direct reduction loans? Yes

Describe any other loan plans:

This company has no set plan as to flat or amortized loans. The terms of the loan are covered entirely by the class of security and the amount of loan applied for.

REAL ESTATE OWNED:

13. Residential real estate owned: No. of Parcels Book Value $...
   Other real estate owned: No. of Parcels Book Value $...

14. Estimated additional residential real estate to be acquired in 1937: None
    Estimated additional other real estate to be acquired in 1937: None

15. Residential real estate sales 1935: No. of Parcels Value $...
    1936: No. of Parcels Value $...
    Other real estate sales 1935: No. of Parcels Value $...
    1936: No. of Parcels Value $...