10. As of 12-31-36, what was the amount of accrued interest as a percentage of total local mortgage account? \(0.0048\%\); Previous year \(0.0101\%\)

**LOCAL REAL ESTATE ACTIVITY - San Francisco County**

11. LOCAL REAL ESTATE OWNED:
   a. Total all properties owned - this city and suburbs .......
      None $ None
   b. Total residential* properties owned - this city and suburbs
      None $ None

12. Estimate additional local residential* properties in this city and suburbs which probably will be acquired next 12 months by foreclosure or otherwise
    None $ None

13. Local residential* properties located in this city and suburbs which were sold during
    1935 $ 
    1936 $ 
    1937 (___ Months) $ 

   c. Amortization required ___% per _____; d. Are taxes and insurance collected monthly? ___% ; e. What percentage of sales are made on purchase or land contracts? ___% ; f. What percentage of equity is required before deed is given? ___% ; g. What is the usual down payment on contract sales? ___% 

15. To what extent are properties reconditioned after acquisition? 

16. What percentage of dwelling units are occupied? (Exclude those held open for sale) ___% 

17. Describe company's method of handling acquired real estate, explaining any particularly successful sales campaign. All acquired real estate is immediately transferred to the Capital Company, our liquidating affiliate.

**Agent's Note:** This company is a wholly owned subsidiary of the Transamerica Corporation.

The county records over the past eight years reveal the following filings by this company:

<table>
<thead>
<tr>
<th>Description</th>
<th>Number</th>
<th>Amount</th>
<th>Number</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mortgages</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1935</td>
<td>5</td>
<td>$104,800</td>
<td>1</td>
<td>$6,950</td>
</tr>
<tr>
<td>1936</td>
<td>12</td>
<td>$125,100</td>
<td>2</td>
<td>$6,950</td>
</tr>
<tr>
<td>1937</td>
<td>1</td>
<td>$8,600</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

*Residential property is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.