The San Francisco Bank  
600 California St., San Francisco, Calif.  

(Name of Institution)  
(Address)  

(Title)  

MORTGAGE ACTIVITY  
In San Francisco  

1. Is the institution lending on residential real estate?  
   Yes  

2. Amount available for such loans:  
   $80,000,000  

3. Maximum percentage of appraisal loaned:  
   80%  

4. Is the appraisal cash market or liberal?  
   Conservative  

5. What are loan periods?  
   Amortization Plan:  
   Monthly  
   Quarterly  
   Semi-annual  
   Annual  
   Yes  

6. Rate (or rates) of interest charged:  
   5 to 8%  

7. Are FHA loans being made?  
   Yes  
   Title I: $415,908  
   Title II: $11,606,876  

8. Will the institution lend the maximum 80% of appraised value?  
   Yes, if conditions warrant  
   Will loans be made for the maximum loan period of 20 years?  
   Yes, if conditions warrant  

9. Is a commission charged?  
   If so, who pays it?  
   Give amount of commission and other loan costs to borrower:  

10. Residential loans made in  
    1934:  
        No. 1,623  
        Amount $5,697,095  
    1935:  
        No. 1,281  
        Amount $6,004,610  
    1936:  
        No. 2,094  
        Amount $11,142,972  

First 3 months 1937:  

Other mortgage loans made in 1934:  
    No. 468  
    Amount $2,861,180  
    1935:  
    No. 200  
    Amount $7,944,235  
    1936:  
    No. 216  
    Amount $10,699,890  
    1937:  
    No. 277  
    Amount $12,658,585  

First 3 months 1937:  

11. What amount of the total residential loans made in 1936 represented  
    refinancing of mortgages formerly held by this institution?  
    $1,189,597  

12. Total residential mortgages held by institution:  
    No. 7,417  
    Amount $32,317,186  

Total other real estate mortgages held by institution:  
    No. 1,164  
    Amount $54,707,857  

REAL ESTATE OWNED  
In San Francisco  

15. Amount of residential real estate owned:  
   Parcels 16  
   Book Value $18,874  

Amount of other real estate owned:  
   Parcels 13  
   Book Value $683,224  

14. Potential residential real estate owned during 1935:  
   $44,734  

Other potential real estate owned during 1935:  
   $467,169  

15. Residential real estate sold during 1936:  
    Parcels 20  
    Value $167,367  
    1935:  
    Parcels 22  
    Value $167,896  

Other real estate sold during 1936:  
    Parcels 29  
    Value $380,749  
    1935:  
    Parcels 30  
    Value $840,463  

16. Terms of sale including down payment required, amortization of balance,  
    interest rate and if amortization includes allowance for taxes and insurance:  
    Occasionally as low as 10% down on amortized basis excluding taxes and insurance.  
    Interest 5 to 8% up to 20 years.  
    Chattel mortgage required where furnishing owned.  

(Over)