FEDERAL AFFILIATIONS

17. Does the institution have:
   a. Federal Reserve System membership? ...........................................
   b. Federal Home Loan Bank membership? ...........................................
   c. Deposit Insurance by FDIC? ......................................................

18. Is the institution making use of credit facilities available through Federal affiliations? ..................................................

19. Extent of borrowings or advances: $ ..........................................

20. Attitude toward Federal program:
   Hard to compete with Federal Savings and Loan Associations and Federal Housing Administration ..........................................

GENERAL OPERATIONS

21. Discuss collection methods including percentage of loans delinquent and define such delinquency: ..........................................

22. Growth in deposits during the last twelve months: $ ..........................................

   Annual interest rate paid on savings and time deposits: $ ..................................

23. General History of operations since 1929:

   In 1929 owned and serviced between three and four million dollars in real estate loans. Since that time a good many loans have been paid out or refinanced thru Home Owners' Loan Corporation and Federal Housing Administration. Having difficulty at present getting loans in volume. Before the depression Mr. Haskell used to discount trust deeds for speculative builders. Considerable property was acquired in this way. However, he believes it is sound business and is beginning to do it again.

24. Summarize the interview with officer contacted: (See separate instructions)

   Mr. Haskell, President of Haskell-Haskell Company still has a considerable amount of owned real estate although a good many loans previously serviced were refinanced by the Home Owners' Loan Corporation. He is not pressing the sale of his acquired real estate having but one property on the market at present. Using this parcel as an illustration of real estate recovery, Mr. Haskell stated he offered it in 1935 for $2750 and is now holding it at $3750 (including $500 spent on reconditioning) and he has had offers very close to his asking price.

   He thinks houses from $3000 to $3000 in uniform districts shrank to about 55% of their 1929 value and have now recovered to 75% of such former figure.

   He believes that the present rapid building-rate has not yet reached the point where it adversely affects the sale of improved property because increasing building costs tend to draw attention to good, fairly modern, improved properties.

   For new houses ranging from $6000 to $8000 the most active districts are Loma Portal and Talmadge Park. Mr. Haskell believes that Crown Point in Pacific Beach will be one of the best residential districts at such time as the present Mattoon indebtedness is removed.

   $10,000.

   $400.

(If there is not sufficient space on this form to adequately cover any particular point, continue your remarks on an additional page, immediately following and key the same to this form.)