BANKS, TRUST COMPANIES and MORTGAGE COMPANIES

<table>
<thead>
<tr>
<th>Name of Institution</th>
<th>San Diego, California</th>
</tr>
</thead>
<tbody>
<tr>
<td>H. HALL COMPANY</td>
<td></td>
</tr>
<tr>
<td>(Office Interviewed)</td>
<td>(Address)</td>
</tr>
<tr>
<td>E. H. Hall</td>
<td>(Title)</td>
</tr>
</tbody>
</table>

**MORTGAGE ACTIVITY**

1. Is the institution lending on residential real estate?  No

2. Amount available for such loans: $__________________

3. Maximum percentage of appraisal loaned: ____________%

4. Is the appraisal cash market or liberal? _______________

5. What are loan periods? Amortization Plan monthly
   Quarterly  ____________ Semi-annual  ____________ Annual  ____________

6. Rate (or rates) of interest charged: ________________%

7. Are FHA loans being made? Title I: $____________ Title II: $____________

8. Will the institution lend the maximum 80% of appraised value? ____________

9. Will loans be made for the maximum loan period of 20 years? ____________

10. Give amount of commission and other loan costs to borrower:

11. Residential loans made in:
   - 1934: No. None Amount $__________________
   - 1935: No. None Amount $__________________
   - 1936: No. None Amount $__________________

12. Other mortgage loans made in:
   - 1934: No. None Amount $__________________
   - 1935: No. None Amount $__________________
   - 1936: No. None Amount $__________________

13. Total residential mortgages held by institution: No. None Amount $__________________

14. Total other real estate mortgages held by institution: No. None Amount $__________________

15. What amount of the total residential loans made in 1935 represented refinancing of mortgages formerly held by this institution? $__________________

**REAL ESTATE OWNED**

16. Amount of residential real estate owned: Parcels: 37 Book Value $65,000

17. Amount of other real estate owned: Parcels: 3 Book Value $61,000

18. Potential residential real estate owned during next year: $__________________

19. Other potential real estate owned during next year: $__________________

20. Residential real estate sold during 1935: Parcels: None Value $__________________

21. Residential real estate sold during 1936: Parcels: None Value $__________________

22. Other real estate sold during 1935: Parcels: None Value $__________________

23. Terms of sale including down payment required, amortization of balance, interest rate and if amortization includes allowance for taxes and insurance: will sell for 10% down or loss if buyer is good risk.