10. Total residential* mortgages on properties in this
city and suburbs purchased since 1-1-37.................. None $ -

11. Total residential* mortgages on properties in this
city and suburbs sold since 1-1-37 None $ -

12. Does ques. "9-b" include mortgages in ques. "10"? - ; "11"? -

13. Amount of residential* mortgages on properties in this
city and suburbs recast in 1936 and months of 1937......... - $ -

14. At close of last fiscal year, what was the amount of
accrued interest as a percentage of total mortgage account? Don't keep loan account on accrual basis.
What was the percentage for the previous fiscal year? - %

REAL ESTATE ACTIVITY

15. REAL ESTATE OWNED – excluding Office Building:
   a. Total all properties owned by institution ............... None $ -
   b. Total residential* properties owned in this city and suburbs
      None $ -
   c. If any residential* properties are owned elsewhere,
      please indicate approximate number and amount ........... - $ -

16- Estimate additional residential* properties in this city
   and suburbs which will probably be acquired next 12
   months by foreclosure or otherwise .................... None $ -

17. Residential* properties located in this city
    and suburbs which were sold during ..................
       (1936 None $ -
       (1937 None $ -
       (1938 7 Months) None $ -

No experience.

18. Usual terms of sale: /a. Down payment____%; b. Interest rate on balance____%;
   c. Amortization required ____% per _____; d. Are taxes and insurance collected
      monthly?______; e. What percentage of sales are made on purchase or land
      contracts?____%: f. What percentage of equity is required before deed is
      given?____%; g. What is the usual down payment on contract sales? %

19. To what extent are properties reconditioned after acquisition? .

20. What percentage of dwelling units are occupied? (Exclude those held open for sale) - %

21. What has been your most successful method of disposing of acquired real estate? -

*Residential property is defined as a 1-4 family dwelling or a combination business
property and dwelling for not more than four families.