Name: Klein Realty
Address: 807 J street
Area of Operation: County of Sacramento
August 16, 1938

1. How long have you been a broker? Fifteen years.
2. Have you been making appraisals? Yes; How long? Ten years.
3. Have you operated in real estate with your own funds? Yes
4. Do you manage property for others on commission? Yes
   No. of units? 200
5. Have you built houses for sale during last 10 years? Yes; How many? 500
6. In what year were residential sale values highest in your city? 1922; Rentals? 1922
7. Which areas of your city suffered? a. Least shrinkage of value during the depression?
   East section
   b. Most?
   Percentage 20 %
   Percentage 12 %; b. Most? $10,000.00 to $20,000.00 Percentage 30 %
9. Generally speaking and considering 1929 as 100%, what percentage would you estimate present residential prices to be? Sales. 80 %; Rents 90 %
   (sales No; rents No; If so, what % and in what areas?
   a. Sale prices %; Areas
   b. Rent prices %; Areas
10. On what types of residential property are sales most active and in what areas? Small houses $3000.00 to $5000.00 - East and South section of city.
11. What percent of dwelling units in your area are occupied? 98 %; City? 98 %
12. Has occupancy increased last 6 months? your area Yes; 1 %; City Yes; 1 %
13. What types of residential property have the greatest rental demand? $30.00 to $50.00 - 4 to 6 room houses
14. Which holders of large blocks of residential real estate have well-thought-out sales programs?
   Wright and Kimbrough, 819 J Street, Sacramento, California
   Western Service Company (Agents for Metropolitan Life Insurance Co., Los Angeles, Calif.)
   Klein Realty Service, Inc., Realtors, 807 J Street, Sacramento, California
15. Is the steady pressure of "overhang" affecting the market? Explain Not at present. We have an acute housing shortage in the City of Sacramento at present and one which will not be relieved for several years to come, and we believe that for the present at least, the "overhang" that you mention will not affect the market.

(Over)