9. MORTGAGE ACCOUNT - include Title II:
   a. Total all mortgages owned by institution in Sacramento County...
      Number 66  $55,909.14
   b. Total home* mortgages on properties located in this city and suburbs...
      Number 41  $43,496.22
   c. If any home* mortgages are owned elsewhere, please indicate approximate number and amount
      ______________________  ______________________________

10. MORTGAGES MADE - include Title II:
    a. Total all mortgages made during (1937)
       Number  ________________  $________________________
    b. Total home* mortgages made in this city and suburbs during (1937)
       Number  ________________  $________________________
                 ________________  $________________________
    c. If any home* mortgages were made elsewhere during 1935, 1936 and 1937, please indicate number and amount (1936)
       Number  ________________  $________________________

11. Amount of home* mortgages recast in this city and suburbs during (1936)
    a. Are these included in 10-b? Yes ____________
       (yes = nc) ______________________________
    b. ______________________________  $________________________

12. When does your fiscal year end? ______________________________

13. REAL ESTATE OWNED - excluding Office Building:
    a. Total all properties owned by institution...
       Number 2  $310,965.61
    b. Total home* properties owned in this city and suburbs...
       Number None  $-
    c. If any home* properties are owned elsewhere, please indicate approximate number and amount
       ______________________________  ______________________________

14. Estimate additional home* properties in this city and suburbs which will probably be acquired next 12 months by foreclosure or otherwise...
    Number 1  $1,009.71

15. Home* properties located in this city and suburbs which were sold during (1937)
    Number  ________________  $____________
                 ________________  $____________

16. Usual terms of sale:
    a. Down payment ____________
    b. Interest rate on balance ____________
    c. Amortization required ____________
    d. Are taxes and insurance collected monthly? ____________
    e. What percentage of sales are made on purchase or land contracts? ____________
    f. What percentage of equity is required before deed is given? ____________
    g. Usual down payment on contracts? ____________

17. To what extent are properties reconditioned after acquisition?

18. What percentage of dwelling units are occupied? (Exclude those held open for sale) ____________

19. What has been your most successful method of disposing of acquired real estate? ______________________________

* A home is defined as a 1-4 family dwelling or a combination business property and dwelling for not more than four families.