10. As of 12-31-36, what was the amount of accrued interest as a percentage of total local mortgage account? __%; Previous year __% 

LOCAL REAL ESTATE ACTIVITY

11. LOCAL REAL ESTATE OWNED:
   a. Total all properties owned - this city and suburbs ...........
      Number of Parcels: 3
      Book Value: $354,000

   b. Total residential* properties owned - this city and suburbs
      None

12. Estimate additional local residential* properties in this city and suburbs which probably will be acquired next 12 months by foreclosure or otherwise
    None

13. Local residential* properties located in this city and suburbs which were sold during
    (1936)
    (1935)
    (1934) (7 Months)
    None

    c. Amortization required __% per year; d. Are taxes and insurance collected monthly? __;
    e. What percentage of sales are made on purchase or land contracts? __;
    f. What percentage of equity is required before deed is given? __;
    g. What is the usual down payment on contract sales? __%

15. To what extent are properties reconditioned after acquisition?

16. What percentage of dwelling units are occupied? (Exclude those held open for sale) __%

17. Describe company's method of handling acquired real estate, explaining any particularly successful sales campaign.

   Agent's Note: For information not covered on this form, see Appendix Page 144-A in
   San Francisco Survey Report.