Are mortgage loans made directly through company's own agency or a correspondent?  Own agency.

No correspondent.

Paul C. Wright  
(Officer)

Assistant Treasurer  
(Title)

LOCAL MORTGAGE ACTIVITY in Sacramento County

1. Is company actively lending on local real estate?  Yes; for this community $1,000,000.00

2. Local lending terms for loans other than FHA:
   a. Loan plans:  Usual  60%  4% up  10 yrs. up  Monthly  6% up
   b. What commission is charged?  None; c. Exclusive of "a-b," what are "other loan costs" ordinary escrow charges?  to borrower on a $5,000 loan?  None, except A. Are direct reduction loans made?

3. What are major differences between the lending terms and policies of today and 1929 with respect to the items in question "a"?
   Lower interest rates and longer loan terms.

4. FHA Loans:
   a. Are Title II loans being made?  Yes / ; Amount to date .... 2  $ 6,000.00
   b. Are Title II loans being purchased?  No ; Amount to date .... None $  

5. LOCAL MORTGAGE ACCOUNT - include Title II: (as of June 30, 1935)
   a. Total all mortgages on properties located in this city & suburbs in Sacramento County 143 $ 1,668,255.19
   b. Total residential* mortgages in this city and suburbs 97 $ 191,581.40

6. LOCAL MORTGAGES MADE OR PURCHASED - include Title II:
   a. Total all mortgages made or purchased on properties located in this city and suburbs in Sacramento County
      (1935)  40  $ 465,695.55
      (1936)  28  $ 457,765.47
      (1937) (7 Months)  6  $ 34,575.00
   b. Total residential* mortgages made or purchased in Sacramento County
      (1935)  28  $ 88,970.00
      (1936)  14  $ 61,066.47
      (1937) (7 Months)  4  $ 13,575.00

7. Total residential* mortgages purchased/ in this city and suburbs since 1-1-36 to and including 7-31-36 6  $ 12,150.00

8. Are purchased residential* mortgages in question "a" included in "b-9)?  Yes

9. Amount of residential* mortgages on properties in this city and suburbs, recastr in 1937 and 7 months of 1937  
   Sacramento County
   1936  4  $ 9,960.00
   1937  1  $ 4,500.00
   1938  1  $ 4,000.00

These mortgages included in question "a" and "b".