10. Total residential* mortgages on properties in this
city and suburbs purchased since 1-1-36

NUMBER
None

AMOUNT
$ 

11. Total residential* mortgages on properties in this
city and suburbs sold since 1-1-36

NUMBER
None

AMOUNT
$ 

12. Does ques. "9-b" include mortgages in ques."10"?
Yes

13. Amount of residential* mortgages on properties in this
city and suburbs recastr in 1939 and 7 months of 1940

NUMBER
None

AMOUNT
$ 

14. At close of last fiscal year, what was the amount of
accrued interest as a percentage of total mortgage account?

What was the percentage for the previous fiscal year?

REAL ESTATE ACTIVITY

15. REAL ESTATE OWNED - excluding Office Building:

<table>
<thead>
<tr>
<th>NO. OF</th>
<th>PARCELS</th>
<th>BOOK VALUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. Total all properties owned by institution</td>
<td>2</td>
<td>$33,216.</td>
</tr>
<tr>
<td>b. Total residential* properties owned in this city and suburbs</td>
<td>1</td>
<td>$15,000.</td>
</tr>
</tbody>
</table>
| c. If any residential* properties are owned elsewhere, please indicate approximate number and amount | 0 | $ 

16. Estimate additional residential* properties in this city
and suburbs which will probably be acquired next 12
months by foreclosure or otherwise

RESIDENTIAL* properties located in this city
and suburbs which were sold during

<table>
<thead>
<tr>
<th>NO. OF</th>
<th>PARCELS</th>
<th>BOOK VALUE</th>
</tr>
</thead>
</table>
| None | 0 | $ 

18. Usual terms of sale: a. Down payment 3%; b. Interest rate on balance 3%;
c. Amortization required ___ % per ___ ; d. Are taxes and insurance collected
monthly? ___ ; e. What percentage of sales are made on purchase or land
contracts? ___ %; f. What percentage of equity is required before deed is
given? ___ %; g. What is the usual down payment on contract sales? ___ %

19. To what extent are properties reconditioned after acquisition?

Only one property owned, and it required but little reconditioning.

20. What percentage of dwelling units are occupied? (Exclude those held open for sale) 100%

21. What has been your most successful method of disposing of acquired real estate?

No experience.

*Residential property is defined as a 1-4 family dwelling or a combination business
property and dwelling for not more than four families.