1. How long have you been a broker? About twelve years

2. Have you been making appraisals? Residential to business, how long? Fifteen or twenty years

3. Have you operated in real estate with your own funds? Yes

4. Do you manage property for others on commission? Yes. No. of units? Don't know.

5. Have you built houses for sale during last 10 years? Yes; How many? About 50

6. In what year were residential sale values highest in your city? 1920 & 1920 rentals?

7. Which areas of your city suffered? a. Least shrinkage of value during the depression?
   b. Most?

8. Better residential sections, East Sacramento and South Sacramento Percentage __%
   b. Percent homes Percentage __%

9. Generally speaking and considering 1920 as 100% what percentage would you estimate present residential prices to be? Sales about same; Rents about same

10. Have residential prices increased last 6 mo.? (rents slightly) so, what % and in what areas?
    a. Sale prices __%; Areas
    b. Rent prices __%; Areas

11. On what types of residential property are sales most active and in what areas? Newer homes in restricted areas and done-over homes of older type.

12. What percent of dwelling units in your area are occupied? Would say almost completely. 10% to __%

13. Has occupancy increased last 6 months? your area Yes: 15%; City Yes: __%

14. What types of residential property have the greatest rental demand? Most all homes

15. Which holders of large blocks of residential real estate have well-thought-out sales programs? Very few, if any.

16. Is the steady pressure of "overhang" affecting the market? Explain Some but less than year ago.