REAL ESTATE BROKERS
for
Arts and Cook, Inc.

Area of Operation: Sacramento County

September 16, 1938

1. How long have you been a broker? ___________ 16 years

2. Have you been making appraisals? _____ Yes _____; How long? ___________ 16 years

3. Have you operated in real estate with your own funds? _____ Yes

4. Do you manage property for others on commission? _____ Yes _____; No. of units? ___________ 300

5. Have you built houses for sale during last 10 years? _____ Yes _____; How many?

6. In what year were residential sale values highest in your city? ___________ 1925-26

7. Which areas of your city suffered? a. Least ___________ shrinkage of value during the depression?

b. Most? ___________ Outlying district


9. Generally speaking and considering 1929 as 100%, what percentage would you estimate present residential prices to be? Sales ___________ 80 %; Rents ___________ 100 %

10. Have residential prices increased last 6 mos.? (sales No.; rents No.); If so, what % and in what areas?

a. Sale prices ___________ %; Areas ______________________________

b. Rent prices ___________ %; Areas ______________________________

11. On what types of residential property are sales most active and in what areas? ______________________________

5 and 6 room, new homes in restricted districts.

12. What percent of dwelling units in your area are occupied? ___________ %; City? ___________ %

13. Has occupancy increased last 6 months? your area ___________ %; City ___________ %

14. What types of residential property have the greatest rental demand?

Single-Family dwellings - 6 and 6 rooms ______________________________; at what rental per month? $50 to $50

15. Which holders of large blocks of residential real estate have well-thought-out sales programs?

16. Is the steady pressure of "overhang" affecting the market? Explain

(Over)