FORM NO. 6
Rev. 2-20-36

INSURANCE COMPANIES (and other mortgage lending institutions not covered in Forms 4 and 5)

WEST COAST LIFE INSURANCE COMPANY
(Name of Company)
San Francisco, California
(Home Office Address)

Raymond F. Gill
(Person Interviewed)
Vice President
(Title)

MORTGAGE ACTIVITY in Alameda County

1. Is the company lending on real estate?  Yes

2. Ratio of loan to appraisal:  60%

3. Is the appraisal cash market or liberal?  Cash Market

4. What rate (or rates) of interest is charged:  On residential loans, 6 to 7%

5. What are the loan periods?  5 years

6. Is a commission charged?  No  If so, who pays it?  Only actual expenses charged.

7. Amount of present mortgage account in this area:
   Residential loans: No. 156  Amount $557,400
   Other loans: No. 6  Amount $511,000

8. Is the company making F.H.A. loans?  Larger part in 1936

9. If so, to what extent in dollar volume?  146  $826,400
   Will the company make F.H.A. Title II loans up to the maximum 80% of appraised value?  
   Will loans be made for the maximum 20-year term?

10. Residential loans made in
    1934: No. None  Amount $0
    1935: No. 7  Amount $25,000
    1936: No. 116  Amount $404,260
    1st 3 mos. 1937: 37  $127,768

11. What amount of total residential loans made in 1936 represented refinancing of mortgages formerly held by this company?  $0

12. Does the company make direct reduction loans?  Yes

13. Residential real estate owned: No. of Parcels None  Book Value $0
    Other real estate owned: No. of Parcels 1  Book Value $145,000

14. Estimated additional residential real estate to be acquired in 1937?  None
    Estimated additional other real estate to be acquired in 1937?  None

15. Residential real estate sales 1935: No. of Parcels None  Value $0
    1936: No. of Parcels None  Value $0
    1937: None

Other real estate sales
    1935: No. of Parcels None  Value $0
    1936: No. of Parcels None  Value $0
    1937: None