INSURANCE COMPANIES (and other mortgage lending institutions not covered in Forms 4 and 5)

JOHN HANCOCK MUTUAL LIFE INSURANCE COMPANY

MUTUAL MORTGAGE COMPANY, its Mortgage Loan Correspondent

(Name of Company) (Home Office Address)

Robert Crew
(Person Interviewed)

Secretary
(Title)

MORTGAGE ACTIVITY in East Bay Area - Oakland and Berkeley only.

1. Is the company lending on real estate? 
   Just recommencing...

2. Ratio of loan to appraisal: 60% to 60%

3. Is the appraisal cash market or liberal? Liberal

4. What rate (or rates) of interest is charged: 6% to 6%

5. What are the loan periods? 5 to 10 years

6. Is a commission charged? Yes. If so, who pays it? 
   Give amount of commission, if any, and other loan costs to borrower:

   Inspection $5.00 up. Photos $3.00 to $5.00. Survey $7.50 if none in existence.
   Title policy and recording charges.

7. Amount of present mortgage account in this area:
   Residential loans: No. 13. Amount $87,878.58
   Other loans: No. 10. Amount $324,080.00

8. Is the company making F.H.A. loans? No

9. If so, to what extent in dollar volume? 
   Will the company make F.H.A. Title II loans up to the maximum 80% of appraised value? 
   Will loans be made for the maximum 20-year term?

10. Residential loans made in 
    1934: No. None Amount $ 
    1935: No. 3 Amount $16,600.00 
    1936: No. 2 Amount $12,000.00

11. What amount of total residential loans made in 1936 represented refinancing of mortgages formerly held by this company? $12,000.00

12. Does the company make direct reduction loans? The usual practice is to call for principal reduction payable quarterly and commencing immediately.

13. Residential real estate owned: No. of Parcels 5 Book Value $25,314.00 
    Other real estate owned: No. of Parcels 3 Book Value $139,442.00

14. Estimated additional residential real estate to be acquired in 1936: $ None
    Estimated additional other real estate to be acquired in 1936: $ None

15. Residential real estate sales 1935: No. of Parcels 1 Value $11,000.00
    1935: No. of Parcels 2 Value $10,000.00
    Other real estate sales 1935: No. of Parcels 1 Value $22,600.00

(Over) / - A