Beverly Hills National Bank & Trust Co.
Beverly Hills, Calif.

R. S. Beasley, V. P.

<table>
<thead>
<tr>
<th>Date</th>
<th>8/11/39</th>
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Check here if you would like to receive statement of consolidated figures.

## GENERAL OPERATIONS

Please give figures for items under #1 as of ___________ if at all convenient, otherwise use figures for latest date available and indicate the date.

1. a. Resources
   - $3,054,019.13 6/30/39

2. Interest paid: On savings deposits 1 % annually; On time deposits 1 % annually

3. Loan charges on new, home loans: (See Explanation and Definition Sheet)

<table>
<thead>
<tr>
<th>ANNUAL INTEREST RATES</th>
<th>PREVAILING INTEREST RATE</th>
<th>COMMISSION OR SERVICE FEE</th>
<th>APPROX. TOTAL OF OTHER LOAN CLOSING COSTS</th>
</tr>
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<tbody>
<tr>
<td>4 to 8 %</td>
<td>5 %</td>
<td>0 %</td>
<td>$50.00</td>
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   *If costs are different in case of construction loans, please explain:
   
   (Practically no construction loans made)

4. Prevailing repayment plan for new, home loans: (Answer only appropriate one)
   a. If monthly payment plan:
      - $10.00 per $1000 of loan
      - All due 5 yrs.

5. Appraisals on new, home loans:
   a. Maximum percentage of appraisal loaned
      - 60 %
   b. What proportion of loans made past 12 months were within 10% of maximum
      - 75 %

6. Prevailing terms offered on sales of home properties owned:
   - Down payment (Trust deed only - 25%)
   - Annual interest rate 6%
   - Monthly payment per $1000, including interest or
     - $10.00 per $1000, including interest
     - Repayment required on balance (quarterly, semi-annually, etc.)

Please refer to attached form where space is provided for a tabulation of your mortgage and real estate operations.