### Land Contracts, Overhang, Acquisitions, Sales, and Current Selling Terms by Type of Institution

**(All dollar amounts except monthly payments per $1,000 expressed in thousand)**

#### Table No. 4

<table>
<thead>
<tr>
<th>Type of Institution</th>
<th>Land Contracts</th>
<th>Overhang</th>
<th>Acquisitions and Sales</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BY TYPE OF INSTITUTION</strong></td>
<td><strong>ON HOMES</strong></td>
<td><strong>OVERALL</strong></td>
<td><strong>3 MONTHS OF</strong></td>
</tr>
<tr>
<td><strong>ACQUIRED</strong></td>
<td><strong>SALES</strong></td>
<td><strong>SOLD</strong></td>
<td><strong>1939</strong></td>
</tr>
<tr>
<td><strong>COLUMNS</strong></td>
<td><strong>NUMBER</strong></td>
<td><strong>AMOUNT</strong></td>
<td><strong>NUMBER</strong></td>
</tr>
<tr>
<td><strong>31</strong></td>
<td><strong>1938</strong></td>
<td><strong>1939</strong></td>
<td><strong>1939</strong></td>
</tr>
</tbody>
</table>

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**Table Notes:**
- **Estimated:** Available for sale at the beginning of the year plus acquisitions during the year.
- **Less than 1/2 of**
- **Realized:**

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**By Type of Institution:**
- **Savings and Loan Associations**
- **Federal Savings**
- **State-chartered insured**
- **Non-insured FHLB members**
- **Non-members FHLB**
- **Mutual Savings Banks**
- **Commercial Banks & Trust Companies**
- **Banks & Trust Co., excl. Trust Dept.**
- **Insurance Companies**
- **Mortgage Cos., and Other Reporting**
- **Other Non-Resident Institutions**
- **Total Active Institutions**
- **Institutions in Liquidation**
- **Trust Departments**
- **Total All Institutions**

**Current Selling Terms by Home Properties:**
- **Land Contract Sales**
- **Dead and Mortgage Sales**

**Prepared by:** Division of Research and Statistics
Federal Home Loan Bank Board
Washington, D.C.