**MORTGAGE COMPANIES AND OTHERS**

**Investors Syndicate**

(Place of Institution)  
(Place of Office Address - City and State)  
(Signature of Officer - Title)  
(Date)  

**Minneapolis, Minnesota**  
(Signature of Officer - Title)  
(Date)  

(Place of Office Address - City and State)  
(Signature of Officer - Title)  
(Date)  

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**GENERAL OPERATIONS**

PLEASE DISREGARD FRA TITLE II LOANS IN ANSWERING ITEMS 1, 2 AND 3 BELOW

1. Loan charges on new home loans: (See Explanation and Definition Sheet)

<table>
<thead>
<tr>
<th>ANNUAL INTEREST RATES</th>
<th>PREVAILING INTEREST RATE</th>
<th>COMMISSION OR SERVICE FEE</th>
<th>APPROX. TOTAL OF OTHER LOAN CLOSING COSTS</th>
<th>USE $1000 LOAN FOR EXAMPLE</th>
</tr>
</thead>
<tbody>
<tr>
<td>$5.00</td>
<td>$5.00</td>
<td>—</td>
<td>$50.00</td>
<td></td>
</tr>
</tbody>
</table>

*If costs are different in case of construction loans, please explain:

2. Prevailing repayment plan for new home loans: (Answer only appropriate one)

a. If monthly plan: 
   
   MONTHLY PAYMENT INCLUDING INTEREST AT PREVAILING RATE
   
   $7.91 per $1000 of loan

b. If other than monthly payment plan:

3. Appraisals on new home loans:

a. Maximum percentage of appraisal loaned
   
   60 <

b. What proportion of loans made past 12 months were within 10% of maximum
   
   80 <

4. Prevailing terms offered on sales of home properties owned:

<table>
<thead>
<tr>
<th>IF ON LAND</th>
<th>IF MORTG. IS TAKEN</th>
</tr>
</thead>
<tbody>
<tr>
<td>10 &lt;</td>
<td>10 &lt;</td>
</tr>
</tbody>
</table>

   Down payment

   Annual interest rate

   Monthly payment per $1000, including interest or
   Repayment required on balance (quarterly, semi-annually, etc.)

   $7.91 < $7.91 <

5. Please list the principal institutions (such as insurance companies, banks, Federal National Mortgage Association, etc.) for whom your company originates and makes loans, or to whom it sells and assigns home mortgages:

   NONE

6. Please estimate the percentage of dollar volume of home loans made since the beginning of 1937 which were sold to individuals:

   NONE

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Please refer to attached form where space is provided for a tabulation of your mortgage and real estate operations.