MORTGAGE COMPANIES AND OTHERS

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Check here if you would like to receive a statement of consolidated figures:

GENERAL OPERATIONS

1. Loan charges on new, home loans: (See Explanation and Definition Sheet)

   ANNUAL INTEREST RATES  
   PREVAILING INTEREST RATE  
   COMMISSION*  
   SERVICE FEE  
   APPROX. TOTAL OF OTHER* 
   LOAN CLOSING COSTS  
   USE $3000 LOAN FOR EXAMPLE:

   6 %  
   6 %  
   2 or 3 %  
   45.60 %

   *If costs are different in case of construction loans, please explain:

   Same for either construction or re-finance loans.

2. Prevailing repayment plan for new, home loans: (Answer only appropriate one)

   a. If monthly plan:

   b. If other than monthly payment plan:

   MONTHLY PAYMENT INCLUDING INTEREST AT PREVAILING RATE:

   9 or 10 $ per $1000 of loan,
   never less, occasionally more

  偶尔特殊安排

   INTEREST PERIOD  
   PRINCIPAL PERIOD  
   PRINCIPAL PAYMENT PER PERIOD  
   LOAN PERIOD

   Occasional special arrangements

3. Appraisals on new, home loans:

   a. Maximum percentage of appraisal loaned

   b. What proportion of loans made past 12 months were within 10% of maximum

4. Prevailing terms offered on sales of home properties owned:

   DOWN PAYMENT

   ANNUAL INTEREST RATE

   MONTHLY PAYMENT PER $1000, INCLUDING INTEREST OR
   Repayment required on balance (quarterly, semi-annually, etc.)

   IF ON LAND CONTRACT  
   IF MORTG. IS TAKEN

5. Please list the principal institutions (such as insurance companies, banks, Federal National Mortgage Association, etc.) for whom your company originates and makes loans, or to whom it sells and assigns home mortgages:

   Prudential Insurance Co., Investors Syndicate and a few others

6. Please estimate the percentage of dollar volume of home loans made since the beginning of 1937 which were sold to individuals:

Please refer to attached form where space is provided for a tabulation of your mortgage and real estate operations.