## General Operations

**Please disregard FHA Title I Loans in answering items 1, 2 and 3 below.**

<table>
<thead>
<tr>
<th>Annual Interest Rates</th>
<th>Prevailing Interest Rate</th>
<th>Commission* or Service Fee</th>
<th>Approx. Total of Other* Loan Closing Costs</th>
</tr>
</thead>
<tbody>
<tr>
<td>5-5 1/2 ( % )</td>
<td>5-5 1/2 ( % )</td>
<td>none %</td>
<td>$61.75</td>
</tr>
</tbody>
</table>

*If costs are different in case of construction loans, please explain.

Add \$30.00.

### 2. Prevailing repayment plan for new home loans: (Answer only appropriate one)

- **a.** If monthly payment plan:
  - **b.** If other than monthly payment plan:

  - **MONTHLY PAYMENT INCLUDING INTEREST AT PREVAILING RATE**
    - **INTEREST PERIOD**
    - **PRINCIPAL PERIOD**
    - **PRINCIPAL PAYMENT PER PERIOD**
    - **LOAN PERIOD**

  - **6.60** \( \text{per } \$1000 \text{ of loan} \)
  - \( \text{per } \% \text{ yrs} \)

### 3. Appraisals on new home loans:

- **a.** Maximum percentage of appraisal loaned
- **b.** What proportion of loans made past 12 months were within 10% of maximum

### 4. Prevailing terms offered on sales of home properties owned:

- **Down payment**
- **Annual interest rate**
- **Monthly payment per $1000, including interest or repayment required on balance**
  - \( \text{quarterly, semi-annually, etc.} \)

### Loan Charges on New Home Loans:

- **ANNUAL INTEREST RATES**
- **PREVAILING INTEREST RATE**
- **COMMISSION* OR SERVICE FEE**
- **APPROX. TOTAL OF OTHER* LOAN CLOSING COSTS**

Use \$3000 loan for example.

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**The Prudential Insurance Company of America**

**Los Angeles Branch, Mortgage Loan Department**

Newark, New Jersey

July 10, 1939

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**Hie Prudential Insurance Company of America**

**Los Angeles Branch, Mortgage Loan Department**