### INSURANCE COMPANIES

**New World Life Insurance Company**  
(Head Office Address - City and State)

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**R. L. McGinnis, Comptroller-Ass't. Trea.**  
(Agent, Correspondent or Officer)

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**Seattle, Washington**  
(July 13, 1939)

### GENERAL OPERATIONS

**PLEASE DISREGARD FHA TITLE I LOANS IN ANSWERING ITEMS 1, 2 AND 3 BELOW**

1. **Loan charges on new home loans:**

<table>
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<tr>
<th>ANNUAL INTEREST RATES</th>
<th>PREVAILING INTEREST RATE</th>
<th>COMMISSION OR SERVICE FEE</th>
<th>APPROX. TOTAL OF OTHER* LOAN CLOSING COSTS</th>
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| 5%                    | 5%                       |                           | No commission charged by Home Office. Commissions by correspondents vary *If costs are different in case of construction loans, please explain:

2. **Prevailing repayment plan for new home loans:** (Answer only appropriate one)

   a. If monthly payment plan:

   - Monthly payment including interest at prevailing rate
   - 7.31% per $1000 of loan 180 months

   b. If other than monthly payment plan:

   - Interest period
   - Principal period
   - Principal payment per period
   - Loan period
   - Quarterly
   - Semi-annually
   - Average
   - 6-12 yrs

3. **Appraisals on new home loans:**

   a. Maximum percentage of appraisal loaned

   - 66 2/3%

   b. What proportion of loans made past 12 months were within 10% of maximum

   - From 60%
   - to 66 2/3%

4. **Prevailing terms offered on sales of home properties owned:**

   - If on land contract
   - If mg. is taken
   - Down payment
   - Annual interest rate

   - Monthly payment per $1000, including interest or repayments required on balance

   - (quarterly, semi-annually, etc.)