HOME MORTGAGE AND REAL ESTATE OPERATIONS
in ___________ Los Angeles County, California
(Area of Survey)

Please give figures for items below as of April 30, 1939

1. HOME MORTGAGE ACCOUNT (See Explanation and Definition Sheet)

   a. Home mortgages in area (include FHA Title II loans) ________________
      __________
      $ 4,796,917.87
   b. FHA Title II loans included in item "a" above
   c. Land contracts owned on home properties in area

   d. Home mortgages made in area
      1937 ________ 24 __________ $ 112,017.92
      1938 ________ 20 __________ 227,030.00
      1939 (4 mos) ________ ________ 22,425.00
      ____________ __________ $ 361,473.92

   e. Home mortgages purchased in area
      1937 ________ 38 __________ $ 406,665.78
      1938 ________ 30 __________ 543,920.48
      1939 (4 mos) ________ ________ 61,223.48
      ____________ __________ $ 961,819.74

   f. Home mortgages sold in area, if any
      1937 ________ ________ ________
      1938 ________ 0 ________ 0
      1939 (4 mos) ________ 0 ________ 0
      ____________ __________ 0

2. HOME PROPERTY ACCOUNT

   a. Home properties owned in area ____________ 87 __________ $ 650,856.82
   b. Estimated potential acquisitions in area
   c. Home properties acquired in area
      1936 ________ 24 __________ $ 125,490.61
      1937 ________ 5 __________ 45,677.62
      1938 ________ 3 __________ 29,132.64
      1939 (4 mos) ________ ________ 11,667.94
      ____________ __________ $ 192,967.83
   d. Home properties sold in area
      1936 ________ ________ ________ $ 67,400.57
      1937 ________ 28 __________ 169,960.27
      1938 ________ 45 __________ 226,154.48
      1939 (4 mos) ________ ________ 20,025.16
      ____________ __________ $ 506,540.28
   e. Land contract sales included in item 2d for
      1939 (4 mos) ________ ________ 0
      ____________ __________ $ 0

3. If mortgage loans are made through or purchased from local correspondents, please give the names of the local correspondents for the area shown above:

Winter Investment Company

The attached Explanation and Definition Sheet will be helpful in completing this form.