**INSURANCE COMPANIES**

**Equitable Life Insurance Co. of Iowa**

(Home of Institution)

Des Moines, Iowa

(Foreign Office address - City and State)

**H. M. Post, Asst. Treasurer**

(Agent, Correspondent or Officer)

July 1, 1939

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**GENERAL OPERATIONS**

PLEASE DISREGARD FHA TITLE II LOANS IN ANSWERING ITEMS 1, 2 AND 3 BELOW

1. Loan charges on new home loans:

<table>
<thead>
<tr>
<th>ANNUAL INTEREST RATES</th>
<th>PREVAILING INTEREST RATE</th>
<th>COMMISSION OR SERVICE FEE</th>
<th>APPROX. TOTAL OF OTHER* LOAN CLOSING COSTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>5 - 6%</td>
<td>5%</td>
<td>1%</td>
<td>$60.00</td>
</tr>
</tbody>
</table>

*If costs are different in case of construction loans, please explain:

2. Prevailing repayment plan for new home loans: (Answer only appropriate one)

   a. If monthly payment plan:

   b. If other than monthly payment plan:

   MONTHLY PAYMENT INCLUDING INTEREST AT PREVAILING RATE

   8.17 per $1000 of loan

   15 year basis

3. Appraisals on new home loans:

   a. Maximum percentage of appraisal loaned

   b. What proportion of loans made past 12 months were within 10% of maximum

4. Prevailing terms offered on sales of home properties owned:

   **No property owned**

   IF ON LAND CONTRACT

   IF MORTGAGE IS TAKEN

   Down payment

   Annual interest rate

   Monthly payment per $1000, including interest or repayment required on balance