Pacific States Savings & Loan Company 745 Market St., San Francisco
(Operations relating to Fresno, Cal.)

H. K. Quintet
(Officer Interviewed)

Vice-President-Cashier
(Title)

MORTGAGE ACTIVITY

1. Is the institution lending on real estate? ______ No ______

2. Ratio of loan to appraisal: ______ - ______

3. Is the appraisal cash market or liberal? ______

4. What rate (or rates) of interest is charged? ______ - ______

5. What is the loan period (or periods)? ______

6. Is a commission charged? ______ If so, who pays it? ______
   Give amount of commission, if any, and other loan costs to borrower:

7. Present mortgage account: Residential Loans: No. Not available Amount $ ______
   Other Loans: No. " " Amount $ ______

8. Is the institution making FHA loans? ______ No ______

9. If so, to what extent in dollar volume? ______
   Will the institutions make FHA Title II loans up to the maximum 80% of appraised value? ______
   Will loans be made for the maximum 20-year term? ______

10. Total residential loans made: In 1934, No. Not available Amount $ ______
    1935, No. " " Amount $ ______
    1936, No. " " Amount $$ ______

11. What amount of the total residential loans made in 1935 represent refinancing of mortgages formerly held by this institution? ______ Not available ______

12. Amount of money available for mortgage lending: ______

13. Does the institution make direct reduction loans? ______
   Describe any other loan plans:

REAL ESTATE OWNED

14. Residential real estate owned: No. of Parcels 17 Book Value $ 24,812
    Other real estate owned: No. of Parcels None Book Value $ ______

15. Estimated additional residential real estate to be acquired in 1936: ______
    Estimated additional other real estate to be acquired in 1936: ______

16. Residential real estate sales: 1935, No. of Parcels 53 Value $ 97,626
    1936, No. of Parcels 12 Value $ 15,112
    Other real estate sales: 1935, No. of Parcels None Value $ ______
    1936, No. of Parcels None Value $ ______

17. Give down payment and terms required on owned real estate sold; interest rate on unpaid balance; does payment required include amortization of taxes and insurance? 25% down, interest on unpaid balance 7%.

35-A (Over)