16. Is the steady pressure of "overhang" affecting the market? Explain ____________

17. Is the public actively bidding at foreclosure sales today? ____________

18. Are speculators buying real estate in appreciable volume? ____________; What type of property are they buying? ____________; Are they finding that it pays to buy run-down property and recondition it? ____________

19. Is the general public buying in any real volume? ____________; Are residential lots being purchased for future use in such volume? ____________

20. What volume of business are brokers doing compared with peak? ____________

21. Has the repair and painting "fever" hit your city yet? ____________

22. Are contractors finding it necessary to advertise for building craftsmen? ____________

23. Have building crafts wages advanced in last 12 months? ____________; ____________

24. What type of new residential units are needed in your area of operation, if any? ____________

25. Can they be readily and satisfactorily financed? ____________; If not, explain: ____________

26. Labor costs are now estimated at ____________% of 1928-29; material costs at ____________% of 1928-29

27. What unfavorable factors are affecting residential values and sales in your city? ____________

28. What shifts in population are occurring? Explain from where to where ____________

29. What is your frank opinion of public confidence in Building & Loan Associations in your city? Is a distinction being made in favor of the Federal associations? ____________

30. If you had $25,000 of your own money, would you buy real estate at present in your city as a speculation? ____________; If so, what type of property would you buy, and where? ____________

(325-60)

It would have to be "right". No vacant lots. Would prefer it to be in North Section.